



May 30 - 31, 2013
Ottawa Convention Centre, ON

ABORIGINAL LANDS AND NATURAL RESOURCES FORUM

From Debt Management to Wealth Management

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*Meeting Your Evolving
Information Needs with
Executive Development
Conferences*

Dear colleague,

This is an exciting, promising and challenging time for land and natural resources initiatives in Ontario and indeed across Canada. For First Nations, Inuit and Métis communities these developments represent a golden opportunity to build a strong and independent economic base not just for today, but just as importantly, for the future. This **Insight Information** conference is specifically designed to provide comprehensive and practical coverage of some of the most important resource initiatives and opportunities that are unfolding.

Building on the success of past programs, this **Insight Information** event will focus on the latest strategies that are being brought to bear to ensure effective consultation and accommodation of aboriginal values, interests and priorities in resource development projects whether this is in mining, forestry, energy or other land use initiatives. We will discuss innovative steps undertaken not only in response to industry initiatives on the resources front, but will also examine those areas where we are taking the lead to carve out a strong and sustainable economic base for future growth, employment and economic prosperity for our people.

Focusing on a range of important developments, speakers will share practical insights and professional expertise on topics such as:

- Cross Country Check-Up on Consultation and Accommodation
- Environmental Assessments and Approvals - Implications of Latest Legislation
- Ontario's Mineral Sector – Consultation, Accommodation, Mitigation
- Aboriginal Power Infrastructure Development and Ownership
- Tax Vehicles and Strategies for Resource Projects
- Quebec Developments and the Plan Nord

This is a unique opportunity to dialogue with colleagues from resource, government and aboriginal communities on the practical steps that are being taken to move resource development forward in Ontario and elsewhere in Canada. **How are the challenges being met? What are the promising business models that are emerging? Where does the greatest opportunity lie for the longer term?**

We look forward to seeing you there to engage in fruitful dialogue and exchange!



Michael Fox
President, Fox High Impact Consulting

Benefit from expert insights and case studies on important developments including:

- Lac Seul First Nation's Equity Participation Models in the Mineral and Energy Sectors
- Infrastructure Financing Models for Resource Projects with Aboriginal Partners
- Revenue Sharing Initiatives and Frameworks
- First Nation Participation in Opportunities Flowing from IBAs
- The *Daniels* and *Manitoba Métis* Federation Decisions and their Implications
- The Ring of Fire Aboriginal Training Alliance Model
- Governance Models for First Nations' Infrastructure and Energy Partnerships

Don't miss... May 29, 2013 WORKSHOPS

Workshop A: LAND AND RESOURCE CONTRACTS MANAGEMENT 101

Workshop B: COMMUNICATIONS AND RELATIONSHIP MANAGEMENT IN RESOURCE DEVELOPMENT

WHO SHOULD ATTEND

- | **From First Nations, Métis and Inuit organizations:** Chiefs, Leaders and Senior Executives, Council Members, Senior Officials, Legal Counsel
- | **From Government and Public Sector:** ADMs, Directors, Managers, Senior Policy Advisers
- | **From Industry:** Senior Executives and Officials in Mining, Energy, Forestry and Pulp and Paper, Oil & Gas, Resource Developers, Aboriginal Relations and Services
- | **Legal Sector:** Partners and Associates in: Aboriginal, Resources Environmental, Commercial, Tax and Constitutional Law
- | Negotiators and Mediators on Consultation, Accommodation, Resource Development
- | Aboriginal and Resources Development Consultants and Advisers

EXHIBITION OPPORTUNITIES

For further details, please contact **Amy Leung** at 416.642.6128 or aleung@alm.com

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May 29, 2013

WORKSHOP A

LAND AND RESOURCE CONTRACTS MANAGEMENT 101

9:00 AM – 12:00

Charles Birchall

Partner, Willms & Shier Environmental Lawyers

Sandra A. Gogal

Partner, Miller Thomson LLP

The negotiation, strategizing and drafting of key legal documents is the essential bone structure of any successful business initiative. Gain the knowledge that will allow you to effectively and strategically translate deal points and business intentions to paper. Experienced legal experts in the sector will guide you through the essential considerations in a practical and results oriented fashion focusing on such important issues as:

- Basic legal structures and when to use them
 - Joint ventures
 - Partnerships
- Types of agreements to use and when
 - Memorandum of Understanding(MOU)
 - Letters of Intent(LOI)
 - Exploration Contracts
 - Impact Benefit Agreements
 - Partnership Agreements
 - Joint Venture Agreements
- Sector specific issues around legal structure
 - Junior and Major companies in mining
 - Energy projects
 - Forestry
- Start-up steps and key considerations
- Roles and responsibilities
- Pitfalls and how to avoid them
- If things go off the rails
- Termination and closure issues

You will benefit from the specially prepared, up-to-date materials and have plenty of opportunity to ask question on issues of importance to you and your organization.

WORKSHOP B

COMMUNICATIONS AND RELATIONSHIP MANAGEMENT IN RESOURCE DEVELOPMENT

1:00 PM – 4:00 PM

Ron Ross

Vice President, Aboriginal Affairs, Pathway Group

This in-depth two-part workshop will walk you through the **top 10 tips to effectively engage the media**, then go through the **top 10 government relations mistakes** that organizations often make.

The Media Training portion will focus on how to prepare for a media interview and deliver what the media wants with interview request checklists and media DOs and DONTs. We will explore tips for a successful interview and for handling the media. The group will also work through mock interviews to see these concepts in action.

Government Relations will focus on lessons learned from years of experience and countless campaigns to engage participants with sometimes humorous examples of the top ten mistakes that groups make in advocating their cause or issues. Through the examination of incorrect tactical examples, ranging from typical to tragically failed attempts, the group will develop a fuller understanding of the right strategies to adopt. Effective and practical take-away tools and strategies will be explored in a group setting where the audience can play a part in coming up with the right approaches.

May 30, 2013

8:00 | **Registration and Continental Breakfast**

9:00 | **Elder's Opening Prayer and Welcoming Remarks from Insight Information**

9:05 | **Chair's Opening Remarks**

Michael Fox

President, Fox High Impact Consulting

9:10 | **OPENING KEYNOTE ADDRESS:**

The Ring of Fire and the Importance of Resource Development for Canada and Aboriginal Communities

Greg Rickford

Member of Parliament, Kenora, Ontario

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9:45 | CASE STUDY

Lac Seul First Nation – Equity Participation Models in the Mineral and Energy Sectors

Mineral Participation Model

Ian Brodie-Brown

President and CEO, AurCrest Gold

Energy Participation Model

Christopher C. J. Angeconeb

General Manager, Economic Development, Lac Seul First Nation

- Background
- Equity participation model development
- Key elements of the models
- Implementation challenges
- Lessons learned
- Future directions

10:45 | **Networking Coffee Break**

11:00 | **Ontario's Mineral Sector – Consultation, Accommodation, Mitigation**

Bernie Hughes

Director, Aboriginal Affairs Unit

Ontario Ministry of Northern Development and Mines

- Consultation update for Ontario's mining sector
- Latest developments on accommodation
- Mitigation – key area of focus
- Moving forward

11:30 | **Infrastructure Financing Models with Aboriginal Partnership for Resource Development Projects**

Stephen Lindley

Vice President, Aboriginal & Northern Affairs and Director, Environment SNC-Lavalin Inc.

Marc-Alexandre Hudon

Lawyer, McCarthy Tétrault LLP

- Possible models for aboriginal partnership in regional infrastructure projects
- Key considerations for P3 models for infrastructure development into remote areas such as the Ring of Fire
- Quebec developments and the plan Nord
- Creating opportunities for aboriginal project ownership and control

12:30 | **Networking Luncheon**

1:30 | **Resource Revenue Sharing Initiatives**

- The revenue sharing model and its history
- Why this model?
- Strengths
- Questions and issues that arose
- Lessons learned
- Next steps

2:30 | **Networking Refreshment Break**

2:45 | **A Cross Country Check-Up on Key Consultation and Accommodation Requirements**

Ginger Gibson

Adjunct Professor, Mining Engineering

University of British Columbia, The Firelight Group

Sandra A. Gogal

Partner, Miller Thomson LLP

- Where are we on consultation policies?
- Comparative analysis of latest developments
- Accommodation measures on resources based ventures
- Implications for business models
- Implications for structuring legal agreements

3:45 | **First Nation Participation in Opportunities Flowing from IBAs – Implementation Considerations and Operational Realities**

Derek Chum

Chief Executive Officer, Amisk-Kodim Corporation

Bob Dickson

Chief Executive Officer, Attawapiskat Resources Inc.

- Internal issues
 - Capacity and resource issues
 - Who to have on the team
 - Establishing processes for accountability and due diligence
 - Ensuring legal compliance and knowledge
 - Ethical standards and governance
 - Negotiation style and strategies
 - Approvals and buy-in
 - Setting the scene for successful implementation and follow-through
- External issues
 - Essentials elements for workable joint ventures and partnerships
 - Early stage negotiations – focus
 - Danger signals
 - Knowing when to stick it out and when to walk away from the table

4:45 | **Co-Chair's Summation & Conference Adjourns for the Day**

May 31, 2013

8:15 | **Continental Breakfast**

9:00 | **Chair's Opening Remarks**

Michael Fox

President, Fox High Impact Consulting

9:05 | **Métis Land and Natural Resources Developments – The Daniels Case and Its Implications**

Marc LeClair

Métis National Council

The Federal Court of Canada has recently held that s. 91(24) of the *BNA Act* applies to Métis and to First Nations people who do not have *Indian Act* status (“non-status Indians”) thus bringing these groups under federal jurisdiction. The potential ramifications of this decision will be explored, particularly as this relates to issues of land and natural resources development and use. Mr. LeClair will also address the recent Supreme Court of Canada decision on the *Manitoba Métis Federation* land claims and outline how this new “honour of the Crown” duty will impact resource development.

9:45 | **Aboriginal Participation in the Energy Sector**

Norman R. Jaehrling

Managing Director, Gitche Animki Energy Corp.
Gitche Animki Energy Limited Partnership, Pic Mobert First Nation

- Aboriginal power infrastructure development and ownership
- Examples and case studies to date
- Environmental sustainability and green/bio energy
- Energy policy considerations
- Future potential and growth

10:15 | **SPECIAL ADDRESS**

Aboriginal Power: Clean Energy and the Future of Canada's First Peoples

Chris Henderson

President, Lumos Energy

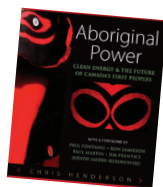
- Aboriginal power infrastructure development and ownership
- Examples and case studies to date
- Environmental sustainability and green/bio energy
- Energy policy considerations
- Future potential and growth

10:45 | **Networking Coffee Break and Book Signing**

Aboriginal Power by

Chris Henderson

President
Lumos Energy



11:00 | **Environmental Assessments and Approvals – What are the Implications of Latest Legislative Changes?**

Charles Birchall

Partner, Willms & Shier Environmental Lawyers

- Changes to environmental legislation and implications for environmental protection and impact assessment
- Who and what is affected?
- Steps required under the new provisions
- Implications of the changes for industry and for First Nations

11:45 | **Human Resources Development for Sustainable Economic Growth – The Ring of Fire Aboriginal Training Alliance Model**

David Paul Achneepineskum

Chief Executive Officer, Matawa First Nations

Morris Wapoose

Manager, KKETS, A Division of Matawa First Nations

- Population growth among indigenous peoples
- Critical shortage of skilled workers for resource sectors
- Economic opportunity and the promise of resource sector jobs
- Unlocking the potential of the north

12:30 | **Networking Luncheon**

1:30 | **KEYNOTE ADDRESS**

2:00 | **Community Readiness/Community Approvals for Resource Development Projects – Community Process and Lessons Learned**

Peter Recollet

Director, Sustainable Development, Wahnapiet First Nation

- Background and community starting points
- Internal challenges and dynamics
- First steps and implementation foundations
- Achieving community consensus
- Important lessons learned

2:30 | **Legal Developments and Latest Court Decisions on Aboriginal Title and Land Rights – Analysis and Implications for Industry, First Nations and Government**

Thomas Isaac

Partner, McCarthy Tétrault LLP

In the session, Thomas Isaac will review the leading cases on aboriginal title and land rights issues, including the important case of *William v. British Columbia*, now on appeal to the Supreme Court of Canada. The cases will be analyzed and the implications discussed vis-a-vis government, First Nations and industry.

3:00 | **Networking Refreshment Break**

3:15 | **Governance Models for First Nations' Partnerships in Infrastructure and Energy Projects**

Oliver MacLaren

Lawyer, Olthius Kleer Towhshend LLP

- Securing informed and lasting consent
- Distinguishing political approval from economic development
- Maintaining decision-making consistency through to financial close
- Recommended best practices

3:45 | **Closing Interactive Session – Introduction to Tax Vehicles and Strategies for Resource Projects**

Cam Cameron

Lawyer, Gowlings LLP

Ian Craven CMA

Partner, MNP Consulting Services

- From debt to wealth management – tax implications for First Nations
- Maximising resource revenues – tax considerations
- Main vehicles for maximizing revenues
- Longer term tax planning considerations

4:45 | **Elder's Closing Prayer, Co-Chair's Summation and Conference Concludes**

REGISTRATION FORM

Conference Code: ABC13891

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An **ALM** Event

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| <input type="checkbox"/> Aboriginal Organizations and Public Sector | \$1,695.00 +HST (\$220.35) = \$1,915.35 |
| <input type="checkbox"/> Early Bird Special (Register and pay by April 19, 2013) | \$1,895.00 +HST (\$246.35) = \$2,141.35 |
| <input type="checkbox"/> Regular Conference Price | \$2,095.00 +HST (\$272.35) = \$2,367.35 |
| <input type="checkbox"/> Workshop A [] or B [] | \$600.00 +HST (\$78.00) = \$678.00 |
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Dietary Restrictions: Do you have any dietary restrictions? No Yes

If yes, please indicate: _____

Special Needs: Do you have any special needs that require accommodation? No Yes

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For overnight accommodation, please call the Westin Ottawa, located at 11 Colonel By Drive (connected to the Ottawa Convention Centre). Tel. 613-560-7000.

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CPD Accreditation

This program has been approved by the Law Society of Saskatchewan for 12 hours and Workshop A for 3 hours.

For Alberta lawyers, consider including this course as a CPD learning activity in your mandatory annual Continuing Professional Development Plan as required by the Law Society of Alberta.

Law Society of Upper Canada CPD: This program qualifies for 12 hours and Workshop A for 3 hours.

The Barreau du Québec automatically recognizes training activities held outside the province of Quebec and accredited by another Law Society which has adopted MCLE for its members. This program is thus approved by the Barreau du Québec for 12 hours and Workshop A for 3 hours.

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